



DRIBBL TRAINING CATALOG

year 2017








Intra or inter-company training programs
Durations, detailed contents, other tailor-made training and pricing :
Please contact us !

Contact name : Richard PAILLEUX, certified trainer
phone : +33 6 86 45 92 33
richard@dribbl.eu



DRIBBL Training offers the following training courses :

-  training « **capitain** » : strengthen my managerial identity p3-4
-  training « **pressing** » : avoid and manage conflits p5-6
-  training « **openess** » : better communicate, even in difficult situations p7-8
-  training « **derby** » : increase the performance of my team p9-10
-  training « **libero** » : time management, priorities and emails p11-12




New !

Training course « Capitain » : STRENGTHEN OUR MANAGERIAL IDENTITY

 **Public** : directors, managers, team leaders

 **Prerequisites** : none

 **Educational goals** :

-  Associate a personal managerial position ensuring a role of regulator and bearer of meaning, as well as collective collaborative practices associated with the new uses of information and communication technologies
-  Training in team performance and cohesion
-  Lead effective employee interviews

Training course « Capitain » : STRENGTHEN OUR MANAGERIAL IDENTITY

Program on 3 days

Day1 : **THE FUNDAMENTAL OF MANAGEMENT (D)**

**Management and leadership. Autonomy and motivation. Individual and collective objectives.
Practice of Delegation**

Day2 : **MANAGING MY TEAM TOWARDS THE PERFORMANCE (D+1)**

**Implementation of efficient and practical solutions for my team
Mission and vision.**

DAY3 : **MANAGEMENT SUPERVISION (D+30)**






**My actions plan. Methodological anchoring of the strengths. Learning flow management.
Quality of work life**

Training course « Pressing » : AVOID AND MANAGE CONFLICTS

 **Public** : directors, managers, team leaders

 **Prerequisites** : none

 **Educational goals** :

-  Understand the Mechanisms of Conflict Management
-  Know the various types of personalities and define my personality
-  Define appropriate behaviors to better manage conflict
-  Implement a reliable response process
-  To associate a managerial posture assuring a role of regulator and bearer of meaning, and to manage his emotions - acquire a take of height

Training course « Pressing » : AVOID AND MANAGE CONFLICTS

 Program on 3 days

 Day1 : **DIAGNOSTIC** (D)

Identify and understand the various types of conflict and conflict situations

 Day 2 : **SOLUTIONS AND EXPERIMENTATIONS** (D+1)

Implement efficient solutions corresponding to the conflicting situations met by the participants

 Day 3 : **TOOLS** (D+30)







Decode the tool palette to prevent and manage conflicts

Training course « openness » : BETTER COMMUNICATE, EVEN IN DIFFICULT SITUATIONS

 **Public** : directors, managers, engineers, team leaders

 **Prerequisites** : none

 **Educational goals** :

-  Getting to know each other better
-  Understand how teams and my team work
-  Improve relationships and better manage conflict situations
-  Understand My Favorable Environment
-  Develop the notion and use of feedback
-  Understand what motivates me and learn to satisfy my motivation

Training course « openness » : BETTER COMMUNICATE, EVEN IN DIFFICULT SITUATIONS

 Program on 2 days

 Day1 : PERCEPTION AND COMMUNICATION (D)

Identification of its behavior in communication (transmitter and receiver) and able to adapt it according to its interlocutor.

 Day2 : FAVORABLE ENVIRONMENT AND MOTIVATION (D+1)





Identification of optimum factors for congruent communication.

Training course « Derby» : INCREASE THE PERFORMANCE OF MY TEAM

 **Public** : directors, managers, sales and operational engineers, team leaders

 **Prerequisites** : none

 **Educational goals** :

-  Train the cohesion and performance of its operational team
-  Better communicate and cooperate internally and externally
-  Improve customer service
-  Practicing the signs of recognition

Training course « Derby» : INCREASE THE PERFORMANCE OF MY TEAM

 Program on 2 days

 Day1 : **TEAM DEVELOPMENT STAGES** (D)

Knowledge of my team. Identify the shared values of my organization, understand how the team operates.

 Day2 : **BOOST THE PERFORMANCE MY TEAM** (D+1)

Identify and implement changes aimed at achieving an efficient team on a permanent basis

Training course « Libero » : TIME MANAGEMENT, PRIORITES AND E-MAILS

🕒 **Public** : directors, managers, sales and operational engineers, team leaders

🕒 **Prerequisites** : none

🕒 **Educational goals** :

- 🕒 Start a personal will to change one's behavior in time
- 🕒 To adopt a simple and concrete methodology, based on the existing tools of the company
- 🕒 Acquire an ability to take the height for a good vision of its Time
- 🕒 Associate a personal managerial position that acts as a regulator and a bearer of meaning, collaborative practices associated with new uses of information and communication technologies (ICTs)
- 🕒 Set up a personal and collective organization of work considering the real activity, but also considering the articulation made by its actors to ensure quality work and relationships.

Training course « Libero » : TIME MANAGEMENT, PRIORITES AND E-MAILS

Program on 2 days

Day1 : **DIAGNOSTIC AND METHODOLOGY (D)**

Identify the problems of time and some rules for oneself, to organize one's time and information

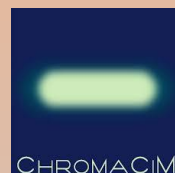
Day2 : **ACT FOR ME AND WITH OTHERS (D+30)**

Organize effectively with digital tools and anchor new behavior at the time

Advantages of our proposals :

- 🏆 Trainings to reinforce the sharing of common practices: participatory mode, numerous collective intelligence workshops (world coffee, forum theater, ...).
- 🏆 Analysis of practices and exercises of application
- 🏆 An experienced trainer (25 years of professional experience including a major part in team management, certified in the ComColors and MBTI model, in Co development)
- 🏆 The possibility to intervene in France and abroad in English with a strong multicultural experience
- 🏆 A real ability to accompany change in a sustainable way
- 🏆 A solid framework of reference:
 - 🏆 Transactional Analysis (DE.Berne)
 - 🏆 The Coach & Team Tools Approach (V.Lenhardt)
 - 🏆 The Human Element (W.Schutz)
 - 🏆 The Comcolors model (F.Jullien)
 - 🏆 The systemic approach (Palo Alto school)

They already trust DRIBBL :



ComColors partner (www.comcolors.com)

